

Profile number

110923

Are you our partner in successful entrepreneurship?

Located in

Netherlands

Personal data

Sector

Service industry

Type of company

Business consultant

Legal entity:

Limited Company

Type of transaction

To be determined

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

Confidential

Asking price

€ 0 - € 100.000

Earnings before taxes

€ 100.000 - € 250.000

Company history/background

We are a nationally active business consultancy firm serving the mid-market of SMEs. Entrepreneurship within a strong collaborative network of over 50 partners. Partners work independently (or in a varying composition of partners of their choice) as advisors in the fields of strategy, mergers and acquisitions, and financing. Even after more than 40 years, we continue to actively develop a proven methodology, using our up-to-date knowledge to help entrepreneurs and businesses operate successfully.

Work is carried out from 9 regions, each with a regional office in the Netherlands. Knowledge is disseminated through, among other channels, national expert teams.

Our organization is looking for partners who guide entrepreneurs in the mid-market of the SME sector in taking the next step toward success, and who want to make an impact on their clients. You will do this in the fields of Strategy, Acquisition, and Financing. You stand for both individual and collective entrepreneurship, have a self-starting mindset, value flexibility and freedom (but not a lack of commitment), have a cooperative attitude, and are convinced that sharing leads to multiplication.

The core values of our organization are entrepreneurship, professionalism, independence, commitment, and integrity. Your values align seamlessly with these.

A partner with us is an entrepreneur, someone who, as a trusted advisor, is focused on the best solution for the client. Someone who succeeds in gaining and maintaining the full trust of clients. Someone who enjoys and has the ability to build strong client relationships, and who derives energy and satisfaction from working with entrepreneurs toward success. You are a master in your field, you want to continue developing, and you enjoy collaborating with professional colleagues. As a partner, you operate independently, but not alone! You work together with other partners with whom you can brainstorm on issues regarding strategy, acquisitions, and financing. Collaboration takes place within various regional teams, through expert teams, and at the national level. Knowledge and expertise are made available where and when needed. With over 50 partners, we can make this happen. From our head office, we provide tailored guidance to make your advisory practice successful. To achieve this, you receive coaching and an up-to-date toolbox of tools at your disposal.

Unique selling points

We ask:

- A higher professional or university degree (e.g., Economics, Business Administration, or Accountancy).
- At least 10 years of management and/or business operations and/or corporate finance experience.
- Above-average affinity with commerce and networking.

You are:

- Enterprising
- Connecting/empathic
- Independent/ self-starting
- Perseverant
- Commercial/networker
- Focused on collaboration
- Creativity and solution-oriented
- Energetic and enthusiastic

Other

We offer:

- Freedom and independence, not just together. Alone you go faster, but together you go much further.
- Variety in assignments and target audience.
- To be a representative of an organization with a name and reputation.
- Support including national marketing and ICT.
- Access to knowledge (knowledge base, expert teams, partners) and propositions strategy – acquisition – financing.
- A targeted training program with intensive guidance and coaching.
- Work at the regional office with flexible scheduling in consultation with the partners in the region.
- You determine the success of your consulting practice yourself.

Are you ready to take a step towards partnership? Do you want to help other entrepreneurs run their businesses successfully? Respond here for a no-obligation introductory meeting!