

## Profile number

110901

## All-round cleaning and window cleaning company

### Located in

Gelderland

### Personal data

#### Sector

Service industry

#### Type of company

Cleaning services

#### Legal entity:

Limited Company

#### Type of transaction

Shares

#### Life phase enterprise

Full-grown

#### Employees in FTE

5 - 10

#### Type of buyer:

Strategic acquisition

### Financial information

#### Turnover last financial year

€ 500.000 - € 1.000.000

#### Asking price

€ 250.000 - € 1.000.000

#### Earnings before taxes

€ 100.000 - € 250.000

### Company history/background

Founded in 2005 and since then grown into a very stable and profitable organization, with a large and loyal customer base.

All operational activities are being sold, such as employees, current contracts and intangible and tangible assets, trade name, logos, website, telephone numbers and goodwill, machinery, means of transport, customer base, and inventory.

Reasons for the sale include a lack of succession, the director-major shareholder wanting to focus on other

business activities, and a changed personal situation of the director-major shareholder.

Activities include regular cleaning, window cleaning, high-pressure cleaning, floor maintenance, and various other specialist cleaning services. An extensive fleet of machinery is available.

The client base is varied and extensive, primarily B2B. Industrial properties, office buildings, hotels, school buildings, property managers, Owners' Associations, and other SMEs.

There are 9 employees employed, translated to 6 FTEs.

The real estate is not part of the transaction; the business premises are owned by the Director-Major Shareholder.

## Unique selling points

The company has built an excellent reputation in the region and therefore has sufficient potential for further growth. Revenue, gross margin, and operating profit increase every year. In recent years, EBITDA has averaged 22.5% of revenue.

The company distinguishes itself through flexibility, customization, and service, and has a good reputation in the region, as well as a strong affinity with its customers.

## Other

Preference is given to a strategic buyer with similar business operations who wishes to expand their area of operation. The seller considers it important that both employees and customers are placed within a welcoming organization with a smooth transition. The Managing Director is therefore willing to remain on for a period subject to consultation (both the duration and the number of days per week are negotiable).