

Profile number

110894

B2B grinding & fitting of rimless spectacles

Located in

West Netherlands

Personal data

Sector

Engineering

Type of company

Other

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 500.000 - € 1.000.000

Asking price

To be agreed

Earnings before taxes

€ 100.000 - € 250.000

Over more than 20 years, this specialized grinding facility for rimless spectacles has developed into a reliable and high-quality partner for major optical chains and franchisees in the Netherlands and Belgium. Thanks to a unique combination of technical expertise, advanced production knowledge, and a data-driven approach, the company has built a strong and distinctive market position within the optical sector.

The core activities consist of drilling, grinding, and assembling rimless spectacles. The company is known for its high level of quality, fast turnaround times, and specialized expertise. As a result, it is indispensable to its customers and enjoys long-term, stable customer relationships.

The organization focuses exclusively on the B2B market and consists of the owner and four experienced employees. The modern production facility is located in the Randstad. The business premises are owned by the

holding company. An acquiring party can purchase these premises or continue to rent them.

Unique selling points

The company realized a turnover of approximately €540,000 in 2025 on an EBITDA of approximately €175,000, resulting in attractive profitability and a solid basis for further growth. 100% of the shares are being offered.

The current owner has successfully built up the company and wishes to transfer it to an entrepreneur who has the ability to realize further growth. Due to its strong market position, specialized knowledge, and proven business operations, this company offers excellent prospects for both a strategic buyer and a Management Buy-In (MBI) candidate with an affinity for technology and production.

Other

This acquisition offers a unique opportunity to acquire an established position within the B2B optics market, with a healthy return and ample opportunities to further expand the business. Interested candidates are expected to possess sufficient personal financial resources.

A unique opportunity to acquire a profitable and leading specialist in B2B optics, with a proven market position, loyal customers, and excellent growth potential.