

Profile number

110888

Sales & MBI candidate seeks established company

Located in

Multiple regions possible

Personal data

Sector

- Leisure
- Wholesale

Type of company

- Car and vehicle accessories
- FMCG
- Sport and recreation
- Trading company
- Wholesale electrical components
- Wholesale food(s)
- Other
- Recreation and entertainment

Legal entity:

-
- Other
- Limited Company

Type of transaction

To be determined

Life phase enterprise

- Starting
- Growing
- Full-grown

Employees in FTE

5 - 10

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

€ 100.000 - € 1.000.000

Asking price

€ 0 - € 500.000

Earnings before taxes

€ 0 - € 250.000

Company history/background

The candidate is seeking an MBI opportunity at an established company with potential, where a sales professional with a proven track record can leverage their experience.

The companies the candidate seeks are located in retail, wholesale, e-commerce, tourism/recreation, and possibly also automotive.

The entrepreneur has extensive sales experience and experience managing teams.

Highly experienced entrepreneur/manager with a broad interest in strengthening and expanding companies.

Entrepreneurial, working based on a vision for sales strategy and focused on achieving results. People-oriented, empathetic, with trust in colleagues and teams as a starting point.

Customer-focused, solution-oriented, and proactive.

Extensive experience in retail, trade, automotive, and fashion.

Unique selling points

The ambition to acquire a business arose from the fact that the candidate owned their own business for several years, where a good return could no longer be realized due to supply chain shortening.

The candidate has a highly commercial mindset, works efficiently, and is enthusiastic, energetic, and a motivator.

The entrepreneur has the drive to expand a fine company for at least another decade.

Other

The intended transaction form is a full acquisition. However, the seller's input regarding the transaction structure is highly valued and will be discussed in consultation with the current owner. All responses will be treated with the utmost confidentiality, and if desired, a confidentiality agreement will be drawn up prior to further discussions.