

Profile number

110877

Established company active in the installation industry

Located in

Netherlands

Personal data

Sector

Construction

Type of company

Installation company

Legal entity:

Other

Type of transaction

To be determined

Life phase enterprise

Full-grown

Employees in FTE

5 - 10

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

€ 1.000.000 - € 2.500.000

Asking price

To be agreed

Earnings before taxes

€ 250.000 - € 500.000

Company history/background

This concerns an installation company based in the south of the Netherlands that specializes in heating and cooling solutions for homes and businesses. Services such as the installation, maintenance, and replacement of products like central heating boilers, heat pumps, and air conditioning are part of the company's activities.

The company is known for its reliability and good service in the region. Through tailored advice, the company helps customers choose the right installation. In addition to maintaining the installations, the company also offers

a breakdown service to its customers. Furthermore, this company has a highly profitable rental business where customers rent the installations in combination with a service contract.

Description of the company

The main characteristics of the organization are:

- Active in the south of the Netherlands and Belgium
- Active in both the B2B and B2C markets
- 6 mechanics employed (incl. Director/Major Shareholder), 2 BBL apprentices, 1 assistant mechanic and 1 self-employed person
- Extensive fleet with 7 equipped commercial vehicles
- Large customer base with +/- 3,500 private and business clients
- Installations from Vaillant, Hisense, Mitsubishi, LG and Sinclair, Intergas, Nefit and Daikin, among others

Unique selling points

Details

A very solid installation engineering company that has earned its reputation in the region and is also active in the Belgian border area. Several technicians hold the necessary certifications for the Belgian installation market. Also invests in young apprentice technicians in order to grow from the bottom up. Well-maintained vehicle fleet with no overdue maintenance.

Reason for sale

The entrepreneur has brought the company to its current position, with significant potential for growth remaining. The current owner is approaching retirement age, and there is no successor. Therefore, the entrepreneur has decided to sell the company now so that he can remain involved with the business for some time to provide effective support following a takeover. He is also willing to continue applying his knowledge and skills to the organization for an extended period.

Other

Financial key figures

The company had a turnover of approximately €1.5 million in 2025 (an increase of €100,000 compared to 2024). EBITDA amounted to approximately €288,000 in 2025 (an increase of approximately €70,000 compared

to 2024).

Possible reason for purchase

This company is particularly interesting for strategic buyers seeking expansion in this part of the country, acquiring a strong market reputation and thereby realizing further growth based on solid revenue. Additionally, this profile may be of interest to MBI candidates with the right knowledge and experience, for whom financing needs to be secured in advance.