

Profile number

110862

Successful hospitality and retail business

Located in

Netherlands

Personal data

Sector

Leisure

Type of company

Restaurants

Legal entity:

Partnership

Type of transaction

Assets / liabilities

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 500.000 - € 1.000.000

Asking price

€ 0 - € 100.000

Earnings before taxes

€ 0 - € 100.000

Company history/background

A successful hospitality and retail business in a unique location directly on the Zeeland coast. The business is based in Zeeuws-Vlaanderen and operates hospitality facilities and a mini-supermarket/snack bar. Although the business is currently benefiting significantly from the tourist season, the location and operation are also suitable for year-round operation.

The facilities consist of a brasserie serving lunch, dinner, and a terrace, and a campsite shop/snack bar offering

fresh sandwiches, snacks, ice cream, and groceries, among other things. The establishment has approximately 85 seats indoors and approximately 80 seats on the terrace.

Unique selling points

The business has recently been completely renovated, meaning a buyer is expected to require little to no direct investment costs. Additionally, accommodation options for seasonal employees are available, and there is the possibility for the entrepreneur to live on-site in a renovated upstairs apartment.

Other

The company realized a net turnover of approximately €775,000 in 2025. Turnover grew from approximately €401,000 to approximately €775,000 in the period 2021-2025. Approximately €250,000 of the turnover in 2025 stems from the mini-supermarket/snack bar. The gross margin amounted to approximately 54% in 2025.

On a normalized basis, EBITDA in 2025 amounts to approximately €39,000. This already takes into account a market-rate entrepreneurial remuneration of approximately €74,000 per year. This means that the stated EBITDA represents the result after deduction of an arm's length fee for the operational efforts of the entrepreneur. During the forecast period, an EBITDA level of approximately €37,000 to €41,000 per year is assumed.