

Profile number

110861

Promising industrial companies

Located in

Multiple regions possible

Personal data

Sector

Engineering

Type of company

- Electric and electronics
- Food industry
- Metal conversion
- Packaging
- Plastic and rubber conversion
- Nanotechnology
- Medical devices industry

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

10 - 50

Type of buyer:

Strategic acquisition

Financial information

Turnover last financial year

€ 1.000.000 - € > 5.000.000

Asking price

€ 0 - € 5.000.000

Earnings before taxes

€ 0 - € 2.500.000

Company history/background

A growing number of industrial entrepreneurs will want to sell their companies in the coming years to enjoy a well-deserved retirement. However, family succession is becoming an option less and less frequently. Our

company was established to acquire promising businesses and to further develop and grow them together with the owner. In doing so, our company consciously positions itself between private equity investors and management buy-ins as a safe option, where we seek a balance between a financial exit for the owner, respect for the established business, and continuity for the team continuing the business.

The company invests only in healthy businesses with growth potential and has no plans to resell the companies after a number of years. The focus is on long-term value creation from which the outgoing owners can benefit.

Our company was started by experienced high-tech entrepreneurs. After founding and expanding 3D metal printer manufacturer Additive Industries and photonics scale-up PhotonFirst, they are now working together to provide a solution to the SME succession problem.

Unique selling points

- When acquiring companies, we consciously seek a balance between the acquisition price, respect for what the entrepreneur has built (his legacy), and care for the team that will continue.
- We are building a new, healthy, growing industrial group and have no plans to sell the companies again; therefore, we are not investors but entrepreneurs.
- Outgoing owners can participate in part of this new group and thus remain involved with the company they built, without bearing (ultimate) responsibility for it.

Other

We would be happy to speak personally with founders and owners considering selling their company to explore whether there is a potential fit.