

Profile number

110828

Company specializing in the supply and installation of uPVC window frames and facade cladding.

Located in

Gelderland

Personal data

Sector

Construction

Type of company

Other

Legal entity:

Sole Proprietorship

Type of transaction

Assets / liabilities

Life phase enterprise

Full-grown

Employees in FTE

5 - 10

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 1.000.000 - € 2.500.000

Asking price

To be agreed

Earnings before taxes

€ 500.000 - € 1.000.000

Company history/background

The company was founded in 2013 and has experienced steady growth since then. It now owns its own premises housing a showroom. The seller has no successor and is reaching an age where a takeover is in sight. 80% of revenue is derived from the carefully built customer base, and the remaining 20% from organic visits to the high-performing website. Consequently, the acquisition price consists primarily of inventory, stock, and goodwill.

The company's activities focus on making private homes, in particular, more sustainable. This involves the supply and installation of uPVC window frames and the supply and installation of facade insulation in combination with uPVC cladding. The company owns its own premises where the showroom is located. This property is currently owned and debt-free. The property is excluded from the acquisition. After the acquisition of the company, it can be leased. A showroom can also easily be established elsewhere, meaning there is no immediate need to rent the premises after the acquisition.

The company is run by one owner. In addition, there are an average of 5-6 mechanics working daily via payroll.

Unique selling points

There are many growth opportunities: It is the current owner's choice not to employ staff directly but via payroll. There are 5-6 mechanics working daily. Hiring them would result in significant growth in profitability / operating profit.

In addition, the demand for assignments is greater than the current capacity. If another person besides the current owner can focus on sales activities, there is also significant growth potential here.

Other

This company is of interest to individuals already active in this industry who wish to get off to a flying start with an established name. The buyer must, however, possess some architectural knowledge to be able to manage the company. The seller is willing to facilitate a sound and solid takeover through an onboarding period.