

## Profile number

110824

## Internationally proven company in Fresh-Cut Equipment seeks MBI / partner for further growth

### Located in

Netherlands

## Personal data

### Sector

Engineering

### Type of company

Mechanical engineering

### Legal entity:

Limited Company

### Type of transaction

To be determined

### Life phase enterprise

Growing

### Employees in FTE

5 - 10

### Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

## Financial information

### Turnover last financial year

€ 1.000.000 - € 2.500.000

### Asking price

To be agreed

### Earnings before taxes

€ 100.000 - € 250.000

## Company history/background

### Worldwide sales

The company develops and markets a patented fresh processing system for use within the international supermarket sector. To date, approximately 1,000 systems have been sold and installed worldwide at leading retailers in Europe, North and South America.

## Strong market position

The client base includes international supermarket organizations, including Walmart, Edeka, Publix, HEB, and Cencosud. The company possesses an existing installed base, recurring customer relationships, and concrete expansion opportunities within its current markets.

## Unique selling points

### Scalable business model

The production of the equipment has been outsourced to specialized production partners. This allows the company to focus fully on commerce, service, and international expansion. For the coming years, the emphasis is on further rollout within existing retail channels and strengthening the international market position. Additionally, there are opportunities to deploy the equipment within foodservice, hospitality, and convenience environments, where fresh preparation, food safety, presentation, and labor savings are important commercial factors.

## Other

### MBI or full acquisition

For the next growth phase, we are seeking an entrepreneurial MBI candidate or a strategic party wishing to further expand the existing international market position. Depending on the chosen structure, both participation and a full acquisition are possibilities.