

Profile number

110822

International technical trading company

Located in

Netherlands

Personal data

Sector

Wholesale

Type of company

Trading company

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

€ 1.000.000 - € 2.500.000

Asking price

To be agreed

Earnings before taxes

€ 100.000 - € 250.000

Company history/background

An internationally operating trading company (corporation), specializing in machinery and tools for earthmoving and related sectors, is offered for acquisition. The company was founded years ago by the current owner and has built a strong position in the Netherlands (50% of turnover), Europe (48%), and the EAME region (2%).

The company supplies a wide range of professional products for sectors such as construction, infrastructure, agriculture, and landscaping. In doing so, it acts as a partner for various foreign manufacturers entering the

European market through this channel. The company is a regular trading partner for several premium brands.

The organization is run by a small team of three people, including the owner. From a rented, representative building, approximately 1,800 orders are processed annually for a customer base of about 5,400 customers. Logistics are largely handled in-house from own stock; transport is outsourced. Turnover averages €1,400,000 per year and profitability is excellent. 100% of the shares are being offered for acquisition. The company is based in the Netherlands but is easily relocatable during or after the transfer.

The owner wishes to transfer the company, which he has carefully built up, due to his approaching retirement age. Preference is given to a successor who will further develop the business and possesses the competencies to drive further growth. The experienced owner is making his (market) knowledge available for this purpose.

Unique selling points

This company is of interest to larger (trading) companies looking to expand their activities, but also to smaller players or MBI candidates with experience in technical trade. Integration into an existing organization offers opportunities for economies of scale, while independent growth is also feasible.

Want to know more?

We guide the sales process and assess the interest and financial capabilities of potential buyers in advance. After signing a confidentiality agreement, comprehensive information is made available, and an introduction to the company can take place.