

Profile number

110819

Profitable tire company in Almere

Located in

Netherlands

Personal data

Sector

Retail non-food

Type of company

Car dealer, service station

Legal entity:

Limited Company

Type of transaction

To be determined

Life phase enterprise

Full-grown

Employees in FTE

5 - 10

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 1.000.000 - € 2.500.000

Asking price

To be agreed

Earnings before taxes

€ 250.000 - € 500.000

Company history/background

This growing company, located in Almere, specializes in tire service and fast vehicle repairs.

The company offers a total solution, from the supply and fitting of (exclusive) second-hand and new tires to 3D alignment, MOT inspections, and air conditioning service.

The work ranges from regular maintenance to specialist services such as rim repair and the cleaning of particulate filters and catalytic converters.

The organization focuses on the private market (approx. 75%) and also has a network of approximately 40 external partner garages for which it performs work (MOT registrations).

The business is operated from a leased property of 1,135 m² owned by the shareholders. The acquisition of this property is an option, if desired.

In addition to the two managing directors, 8 employees work for the company.

The owners intend to sell 100% of the shares and focus on personal interests. They are willing to enter into a (longer) transfer in which the continuity of business operations is paramount. Employment is not excluded in this context.

Unique selling points

- **Name and recognition:** The company has been active since 2008 and has built a strong reputation, as evidenced by over 700 Google reviews with an average score of 4.6/5. This name recognition ensures a constant organic influx of customers;
- **Customers:** The portfolio consists of a broad private customer base (approx. 75%) and a network of approximately 40 partner garages. B2B revenue is about 25% of the total;
- **Exclusive tires:** Where large chains are often limited by central purchasing processes, the direct availability of niche tires gives the company a unique position in the market;
- **Growth opportunities:** The current owners want to sell the company because they have other ambitions. They do not want to manage a larger team than they currently have. If a buyer expands the team, this will lead to higher capacity and increased revenue and profitability.

Other

Financial data

The company has a stable financial basis with rising revenue and good margins. Revenue and profitability for the first months of 2026 show a further increase compared to revenue and results for 2026.

Revenue:

- 2023: 1,037K
- 2024: 1,210K
- 2025: 1,282K

- 2026P: 1.375K

EBITDA:

- 2023: 190K
- 2024: 233K
- 2025: 395K
- 2026P: 430K

Demand currently exceeds supply. According to the selling entrepreneurs, hiring additional staff will immediately lead to higher revenue and profitability.

Buyer profile:

- Strategic parties in the garage or tire sector looking to expand geographically in the Flevoland region.
- MBI candidates with demonstrable experience in the sector.
- Financial parties in conjunction with an operational manager.