

Profile number

110807

Construction company specialized in maintenance and renovation of commercial real estate

Located in

South Netherlands

Personal data

Sector

Construction

Type of company

Building constructors

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

€ 1.000.000 - € 2.500.000

Asking price

To be agreed

Earnings before taxes

€ 100.000 - € 250.000

Company history/background

The company is an established construction firm in the Southern Netherlands specializing in the maintenance and renovation of commercial real estate. Over the years, a stable position has been built with a loyal client base and long-standing clients, operating partly regionally and partly nationally. Quality and continuity are delivered by an experienced core team of four employees. The current owner-directors are transferring the company due to

reaching retirement age; there is no succession within the organization. The sale offers a buyer the opportunity to continue a healthy, high-performing enterprise with a solid reputation and a stable revenue base.

The core activity consists of maintenance and renovation work on commercial real estate. The work package includes, among other things, planned and corrective maintenance, remodeling, renovations, and finishing work for business clients. The company operates both on a project basis and through recurring maintenance contracts, with a significant portion of revenue derived from a long-term partnership with a regular client. The work is carried out by an experienced and skilled team. In addition to operational activities, the company owns its own business premises, which can be included in the transaction if desired.

Unique selling points

The company's strength lies in the combination of craftsmanship, reliability, and long-standing client relationships. By consistently delivering quality, a strong reputation has been built and recurring assignments secured, ensuring a predictable and stable revenue base. The permanent, experienced employees know the clients and their properties inside out, guaranteeing continuity and quality. Specializing in maintenance and renovation makes the company less sensitive to economic fluctuations than parties primarily dependent on new construction. For a buyer, this offers a solid foundation with immediate growth opportunities through the expansion of the client base.

Other

Financially sound company with a solid balance sheet. The business premises are held in a separate management company and can be purchased along with the business or leased for a long term. The experienced permanent staff is preferably retained. The owners will guide a suitable transfer period.

An entrepreneur or strategic partner that continues client relationships and craftsmanship. Think of a management buy-in candidate or an existing construction or installation company looking to expand its maintenance and renovation activities. Attention to continuity regarding staff and clients is important; affinity with the construction sector is a plus.