

## Profile number

110801

## Renowned glass company with a rich history (80+ years)

### Located in

South Holland

## Personal data

### Sector

Construction

### Type of company

Other

### Legal entity:

Limited Company

### Type of transaction

Shares

### Life phase enterprise

Full-grown

### Employees in FTE

10 - 25

### Type of buyer:

- MBI candidate
- Strategic acquisition

## Financial information

### Turnover last financial year

€ 1.000.000 - € 2.500.000

### Asking price

To be agreed

### Earnings before taxes

€ 250.000 - € 500.000

## Company history/background

The company is a versatile glass company with excellent regional name recognition and a long history (80+ years). Due to the age of the current shareholders, a sale of 100% of the shares is envisaged. The shareholders are willing to facilitate an appropriate transfer period to safeguard the continuity of the company.

The company also offers a 24/7 repair service. The company is based in South Holland and is primarily active in the immediate region. The team consists of approximately 12 FTEs (permanent employees) and is characterized

by craftsmanship, service orientation, and a high degree of flexibility. The company has a broad and diverse client base, including contractors and painting companies, homeowners' associations, insurance companies, (semi-)governmental institutions, and private individuals. The revenue distribution is approximately 60% B2B and 40% B2C.

## Unique selling points

The company distinguishes itself through its strong regional brand recognition, broad range of services, and service-oriented approach. Thanks to the combination of interior and exterior glazing, maintenance, renovation, and 24/7 repair service, the company acts as a reliable full-service partner for both business and private clients. The skilled team enables the company to respond quickly and adequately to customer inquiries and peak periods.

## Other

The company offers an interesting acquisition opportunity for strategic and financial buyers looking to strengthen their position in the glass industry or related markets, as well as for a management buy-in candidate.

Upon signing the confidentiality agreement, a concise overview of information is available.

If interested, please contact: Ward Sleutjes, Translink Corporate Finance, [wsleutjes@translinkcf.com](mailto:wsleutjes@translinkcf.com)