

Profile number

110791

Successful business service provider with a subscription model for SMEs

Located in

North Holland

Personal data

Sector

Service industry

Type of company

Business services

Legal entity:

Other

Type of transaction

Assets / liabilities

Life phase enterprise

Growing

Employees in FTE

< 5

Type of buyer:

Strategic acquisition

Financial information

Turnover last financial year

€ 1.000.000 - € 2.500.000

Asking price

€ 2.500.000 - € 5.000.000

Earnings before taxes

Confidential

Company history/background

Under the project name "Vision-Reach", a unique opportunity has arisen to acquire the license for an improbably successful formula in the Netherlands. This formula is part of a multinational concept, is highly scalable, and already has hundreds of customers who generate a consistent revenue stream through a monthly contribution. The growth potential is virtually unlimited.

Primarily, this license provides business services to SME entrepreneurs and corporate leaders. This encompasses services in the broadest possible sense, all secured within a streamlined formula that helps

achieve the acquisition of new clients as well as the retention and further expansion of existing ones.

Unique selling points

With a CAGR of 49.5% over the past few years, this formula can be considered one of the most successful in business services. Current revenue is approaching €1.5 million (banking value) and is growing. The formula is also experiencing strong further development in expanding the service portfolio, meaning there is significantly more work to be delivered to both existing and new clients. The accessibility of the formula for both the franchisee and potential clients allows for a strategic acceleration within the formula.

Other

Facts with Future:

- The license runs for years to come.
- Worldwide supports (knowledge)
- The license includes a minimal royalty fee in its favor.
- Scalability for franchisees through unique territorial division
- Not location-bound
- No takeover of lease or personnel
- Dedicated and proprietary system for integrated processing of customer data, invoicing, and accounting (Minimal back-office requirements)