

## Profile number

110788

## Administration firm seeks micro-offices/portfolios

### Located in

Multiple regions possible

### Personal data

#### Sector

Service industry

#### Type of company

Accountancy and administration

#### Legal entity:

- Sole Proprietorship
- Partnership
- Limited Company
- Limited Partnership
- Other

#### Type of transaction

- Shares
- Assets / liabilities
- To be determined
- (Legal) merger

#### Life phase enterprise

- Full-grown
- Phasing out

#### Employees in FTE

< 5

#### Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

### Financial information

#### Turnover last financial year

€ 0 - € 100.000

#### Asking price

€ 0 - € 100.000

#### Earnings before taxes

€ 0 - € 100.000

### Company history/background

In the current market, it is a significant challenge for small firms (1-3 FTE) to remain compliant with increasingly

complex laws and regulations, keep pace with rapid digitalization, and find successors. Simply closing the door is not an option; after all, after all these years, your clients are more than just a file. They are the entrepreneurs who have always trusted you implicitly.

Your clients deserve a smooth handover, and you deserve a financially favorable conclusion.

## What type of offices are we looking for?

As part of our sustainable growth strategy, we are continuously looking for portfolios and offices that are a perfect fit for us:

- **Size:** Micro-offices (1 to 3 FTE) with an active portfolio of **30 to 120 clients** .
- **Client type:** A healthy mix of driven freelancers and micro-SME entrepreneurs.
- **Region:** We are looking at offices throughout the Netherlands, with a specific focus on the West, South, East, and North/Zeeland regions.

We are a modern, digitally driven accounting firm with a warm, personal heart. Thanks to our advanced, AI-supported software stack, we can process administrations extremely efficiently and accurately. However, for us, digitalization is a *means* , not an end in itself. The personal bond with the client always remains our top priority. Our clients rate us 5 stars.

## Unique selling points

### What can you expect from us? (Our Win-Win Proposition)

1. **Guarantee of continuity for your customers** . Your customers will experience no operational disruption. They are switching to a future-proof, digital platform with a smart customer portal and automated processes, while retaining the familiar, personal attention.
2. **You set the pace: Phased exit.** You do not have to stop immediately. If you wish, you can transform your role into a senior advisor or relationship manager for your favorite top 20% clients (for example, for 8 to 16 hours per week). We will immediately take over all administrative burdens and IT concerns from you.
3. **An attractive pension return.** We value your firm at market rates (guideline: 0.8x to 1.2x annual turnover). By structuring the transaction partly via a Vendor Loan, you receive a stable interest rate of **5% to 7%** . This offers you a safer and significantly better return in Box 3 than a regular savings account.

## Other

### Our approach: Discreet and transparent

An acquisition is an emotional and important process. We employ a discreet step-by-step plan: from an informal introductory meeting and a clear Letter of Intent (LOI), to thorough due diligence and a warm, personal introduction to your top clients.