

## Profile number

110777

## Independent entrepreneurship as an administration office with economies of scale and a large nationwide network

### Located in

Netherlands

## Personal data

### Sector

Service industry

### Type of company

Accountancy and administration

### Legal entity:

Other

### Type of transaction

To be determined

### Life phase enterprise

Growing

### Employees in FTE

5 - 10

### Type of buyer:

- MBI candidate
- Strategic acquisition

## Financial information

### Turnover last financial year

€ 100.000 - € 1.000.000

### Asking price

To be agreed

### Earnings before taxes

Confidential

## Company history/background

The organization is active in financial services for SMEs and has been in existence for over 20 years. During this period, a nationwide franchise formula has been built up with over 60 locations. The formula focuses on administration, financial insight, and proactive advice to entrepreneurs.

Affiliated partners remain independent entrepreneurs but benefit from the support of a professional service office, a nationwide formula, and a broad knowledge network. Continuity and office succession are arranged

within the network.

The affiliated offices support SME entrepreneurs with administration, reporting, tax work, payroll administration, financial dashboards, and business advice. The services are aimed at unburdening entrepreneurs and translating figures into understandable management information.

Through smart automation and a shared ICT environment, partners can work more efficiently and smartly, and spend more time on customer contact and advice. This leads to improved profitability.

## Unique selling points

The formula distinguishes itself through the combination of independence and nationwide support. Partners gain access to a central IT infrastructure, marketing support, labor market support, office succession, knowledge bases, training, and specialists in tax, accountancy, pension, and subsidy matters.

In addition, there is a strong focus on collaboration between the affiliated firms. Partners learn from each other through regional consultations, technical sessions, webinars, and national meetings.

## Other

The organization is seeking entrepreneurial financial professionals or existing office owners with experience in administration, accountancy, or financial advisory. A completed higher professional education (HBO) in finance, extensive experience, commercial ambition, and a collegial attitude are desirable.

This proposition is suitable for candidates who wish to run their own business but believe in the power of collaborating with other firms and want to benefit from a proven formula, shared IT, central support, and a nationwide network.