

## Profile number

110748

## Kitchen specialist with a strong market position

### Located in

Netherlands

### Personal data

#### Sector

Retail non-food

#### Type of company

Kitchen, sanitary

#### Legal entity:

Partnership

#### Type of transaction

Assets / liabilities

#### Life phase enterprise

Full-grown

#### Employees in FTE

< 5

#### Type of buyer:

- MBI candidate
- Strategic acquisition

### Financial information

#### Turnover last financial year

€ 500.000 - € 1.000.000

#### Asking price

To be agreed

#### Earnings before taxes

€ 0 - € 100.000

### Company history/background

For acquisition: a kitchen specialist store with a strong regional market position and a solid reputation spanning more than 20 years.

The establishment is situated in a strategically favorable location where its interesting clientele has found its way for over 20 years. By benefiting from purchasing discounts through a purchasing consortium, favorable terms can be negotiated. There is sufficient potential to grow and achieve further performance optimization.

The company focuses on the mid- and high-end kitchen segments and distinguishes itself through personal attention, custom work, and completely unburdening the customer. The entire process is guided from design to realization, in collaboration with established external partners. This approach makes it possible to offer a total concept.

## Unique selling points

- Personal attention
- Total concept
- Unique position in market area

## Other

The reason for the sale is that the entrepreneurs wish to focus on other activities. The entrepreneur is willing to ensure a smooth handover, regarding which further agreements can be made.

## Potential buyers

The company is interesting for:

- An entrepreneurial MBI candidate or couple wishing to independently operate a specialty kitchen store with ample growth and optimization opportunities.
- A strategic buyer who wishes to expand its activities at a strategic location and can realize synergy effects.