

## Profile number

110742

## Veranda and garden rooms showroom 200m<sup>2</sup>

### Located in

Flevoland

### Personal data

#### Sector

Construction

#### Type of company

Installation company

#### Legal entity:

Limited Company

#### Type of transaction

Shares

#### Life phase enterprise

Full-grown

#### Employees in FTE

< 5

#### Type of buyer:

MBI candidate

### Financial information

#### Turnover last financial year

€ 250.000 - € 500.000

#### Asking price

€ 100.000 - € 250.000

#### Earnings before taxes

Confidential

### Company history/background

The company has been active for approximately 16 years and has built an established reputation during that period in the sale and installation of veranda and garden room systems. The company is located in a major growth city in the center of the country and serves a broad private target group from this location.

The company is currently run by three owners. Over the years, they have built the business into a recognizable player in the region. As the owners have now reached retirement age, it has been decided to offer the company for acquisition. For a successor, this offers the opportunity to build upon an existing foundation with brand recognition, an established location, and clear growth potential.

The core activities consist of the sale and installation of verandas, garden room systems, and associated accessories. Customers can come to us for advice, product selection, and the realization of suitable solutions for outdoor spaces.

The company features an impressive showroom where customers can view various systems, versions, and options. Additionally, a workshop is available, making the company practically equipped for the preparation and support of assembly work.

The sale is supported by the complete furnishing of the showroom and the existing inventory. This allows a buyer to immediately have the resources to continue business operations.

## Unique selling points

An important distinguishing feature is the combination of regional recognition, a spacious showroom, and a fully equipped business setup. The company is situated in an attractive location in a rapidly growing city in the center of the country, which offers opportunities for further commercial development.

In addition, the company possesses a complete inventory, including a company van, trailer, forklift, workshop equipment, and showroom setup. This makes the acquisition attractive to parties who wish to be operational immediately without having to start from scratch.

For an existing player in the veranda, window frame, sun protection, construction, or garden sectors, this company can be an interesting addition. The company also offers good opportunities for further growth for an entrepreneur with their own installation team or a network of freelance installers.

## Other

The business is offered including complete inventory, company van, trailer, forklift, equipped showroom, and workshop facilities. This provides a buyer not only with access to an existing market position and customer base, but also to the practical resources to continue operations immediately.

There is sufficient potential to further expand the company, for example through increasing assembly capacity, collaborating with freelancers, strengthening online marketing, or further utilizing the showroom function. The current owners are offering the company for sale due to their age and desire to retire.