

## Profile number

110733

## Wholesale maritime communication equipment

### Located in

West Netherlands

### Personal data

#### Sector

Wholesale

#### Type of company

Trading company

#### Legal entity:

Limited Company

#### Type of transaction

To be determined

#### Life phase enterprise

Full-grown

#### Employees in FTE

5 - 10

#### Type of buyer:

- MBI candidate
- Strategic acquisition

### Financial information

#### Turnover last financial year

€ 1.000.000 - € 2.500.000

#### Asking price

To be agreed

#### Earnings before taxes

€ 100.000 - € 250.000

### Company history/background

The Company was founded in the late 1980s and has been operating under its current structure for several years. The Company is based in the Netherlands.

The Company specializes in the procurement and distribution of communication equipment for both the professional and recreational maritime sectors.

## Unique selling points

The Company has a scalable business model with low operating costs and an asset-light structure.

The Company has a proven track record in developing and maintaining long-term relationships with international suppliers and distributors.

Revenue shows consistent growth averaging 20% per year, with further growth potential through expansion of the dealer network and new markets.

The Company is well positioned to benefit from the increasing regulation regarding maritime safety and communications within the EU.

## Other

100% of the shares in the Company are offered for acquisition. The current owner wishes to retire completely and may remain in office for a period of 6 months following the acquisition to facilitate the transfer.

If interested, a Teaser is available, followed by an Information Memorandum after signing a confidentiality agreement.

For more information, please contact

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