

Profile number

110703

Culinary shop

Located in

North Netherlands

Personal data

Sector

Retail food

Type of company

Other

Legal entity:

Partnership

Type of transaction

Assets / liabilities

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

MBI candidate

Financial information

Turnover last financial year

€ 100.000 - € 250.000

Asking price

€ 0 - € 100.000

Earnings before taxes

€ 0 - € 100.000

Company history/background

This shop is being offered for takeover, featuring a timeless interior, stock, and many loyal customers. The shop has been in business for over 20 years, is financially sound, and is situated in a beautiful location in the heart of a city center in the Northern Netherlands. The reason for selling is reaching retirement age.

The assortment consists of olive oil, various vinegars such as balsamic, hand-painted pottery, and many Mediterranean products. Regional products, chocolate, and locally sourced products also have a place in the shop. There are no fresh products present, so there is practically no waste.

Unique selling points

The base staffing consists of 1 FTE, which is flexibly scaled up to 2 FTE or more during peak periods and the holiday season. To ensure a healthy EBITDA margin of 25%, a deliberate choice was made for a compact, well-organized store layout. This keeps fixed costs low and control high. Currently, the store is open 35 hours per week. There is concrete growth potential in extending these opening hours. Through the strategic use of late-night shopping and Sunday shopping, customer traffic can be increased, which directly contributes to higher revenue.

Other

We are willing to train a buyer with a particular passion for beautiful products for a period of time and introduce them to our suppliers.