

## Profile number

110694

## Pastry shop in Utrecht

### Located in

Utrecht

### Personal data

#### Sector

Agriculture

#### Type of company

Other

#### Legal entity:

Other

#### Type of transaction

Assets / liabilities

#### Life phase enterprise

Full-grown

#### Employees in FTE

5 - 10

#### Type of buyer:

- MBI candidate
- Strategic acquisition

### Financial information

#### Turnover last financial year

€ 500.000 - € 1.000.000

#### Asking price

To be agreed

#### Earnings before taxes

€ 0 - € 100.000

### Company history/background

#### Offer

A pastry shop in Utrecht is offered for acquisition. The pastry shop focuses on making and selling fresh pastries, cakes, and other sweets. In addition to fresh pastries, the pastry shop also sells fresh bread.

The pastry shop produces a wide range of products, such as cream cakes, luxury cakes (including wedding cakes and themed cakes), petit fours, chocolates, and cookies. In addition, custom-made products are also

offered, such as cakes and pastries with a logo or photo.

## Description of the company

The main characteristics of the company are:

- Good brand recognition in the Utrecht region
- 9 employees active
- Wide range of products
- Own property with a rent or purchase option.

## Unique selling points

### Details

This concerns a privately owned property (located on a well-known A road in Utrecht) which includes a residential section in addition to the business section. It is desirable to sell the property as a whole. Other arrangements involving partial purchase of the business section or rental are open for discussion. The property is easily accessible by both car (free parking) and public transport.

### Reason for sale

For the entrepreneurs, retirement age is drawing ever closer, and they wish to enjoy their free time more. Therefore, the entrepreneurs have chosen to sell the pastry shop (VOF).

## Other

### Financial key figures

The annual turnover of the pastry shop amounts to approximately €600,000 per year with an EBITDA of approximately €30,000 per year, after deduction of the entrepreneurial income of both partners.

### Possible reason for purchase

The profile offered is interesting for strategic buyers who wish to expand their market position by acquiring this company. The profile is also interesting for MBI candidates with the right financial capabilities and knowledge/affinity with this sector.