

**Profile number**

110674

**ICT services and hardware retail company****Located in**

Netherlands

**Personal data****Sector**

Retail non-food

**Type of company**

Electrical goods

**Legal entity:**

Limited Company

**Type of transaction**

To be determined

**Life phase enterprise**

Full-grown

**Employees in FTE**

&lt; 5

**Type of buyer:**

Strategic acquisition

**Financial information****Turnover last financial year**

€ 1.000.000 - € 2.500.000

**Asking price**

To be agreed

**Earnings before taxes**

€ 100.000 - € 250.000

**Company history/background****General**

The proposition offered concerns a company with an established name in the ICT sector. The company has a physical store and is strategically located in the Southwest Netherlands. The company provides its services and products to both the B2C and B2B segments.

**Key figures**

For 2025, the result before tax amounts to €115,000 on revenue of €1.4 million. The increase in EBIT in 2025

(2024: €85,000) is primarily explained by growth in revenue and gross profit within a predominantly stable cost pattern. The company operates from leased premises comprising retail space, a technical workshop, and a storage facility.

## Staff

The current employees have long service records and relevant experience. They enjoy a high degree of independence within their roles.

The core activities of the company include:

- Sales of hardware and software from the physical location to private and business customers (SME/education);
- In addition, the company specializes in the installation of hardware and software (including laptops, desktops, and peripherals);
- Repair and maintenance of hardware and software, including additional advisory services;
- The provision of cloud solutions and hosting services, a growing segment with structural revenue;
- Secondment of ICT specialists;
- The supply of hardware and software to educational institutions, including support services.

## Unique selling points

The company has built a strong reputation as a reliable supplier of hardware, software, and high-quality ICT services. Thanks to a customer-oriented approach and excellent service, the company has built a loyal customer base consisting of both private individuals and business clients in the SME and education sectors.

## Other

After decades of successful business operations, the founders, who have reached retirement age, intend to transfer the company.

The sale will take place by means of a share transaction or an asset/liability transaction. The founders are willing to remain involved during a transition period to ensure a smooth transfer. A detailed information memorandum is available for serious interested parties. Interested parties are invited to express their interest after reviewing this teaser. Interested parties are also encouraged to contribute ideas and share their vision regarding the integration of the company into their own business.