

Profile number

110671

Exclusive distributor of an energy-saving quality product for the construction wholesale industry

Located in

Netherlands

Personal data

Sector

Wholesale

Type of company

Wholesale DIY

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

€ 2.500.000 - € 5.000.000

Asking price

To be agreed

Earnings before taxes

€ 500.000 - € 1.000.000

Company history/background

The company has been in existence for nearly 20 years and has had an exclusive distribution agreement with the product manufacturer from the very beginning. The entrepreneur has now reached an age where he wishes to secure the future of himself, the company, and the manufacturer in the exclusivity regions (NL, BE, LUX, and part of DU).

The company is the exclusive representative of a top brand of energy-saving building product, primarily used in renovation construction. The product is supplied to Dutch building materials wholesalers, major contractors, and the reed trade/thatchers. The company supplies from its own stock with fast delivery times.

Unique selling points

Distinguishing features include the exclusive representation of the quality product in the Netherlands, Belgium, Luxembourg, and Northwest Germany, the quality and insulating capacity of the product, and fast delivery from our own stock.

Other

Revenue €3.6 million and EBITDA €750,000. Significant opportunities for growth and additional returns through synergy. The company is the exclusive representative of a top brand of energy-saving building product, primarily used in renovation construction.