

## Profile number

110661

## Wanted: (partial) acquisition of a technical trading/manufacturing company in a B2B niche

## Located in

North Brabant

## Personal data

### Sector

- Engineering
- Retail non-food
- Transport
- Wholesale
- IT service

### Type of company

- Car dealer, service station
- Motorcycle store
- Road haulage and exceptional haulage
- Shipping
- Taxi business
- Car and vehicle accessories
- Computer and office accessories
- FMCG
- Sport and recreation
- Trading company
- Wholesale DIY
- Wholesale electrical components
- Wholesale food(s)
- Wholesale packaging materials
- Electric and electronics
- Food industry
- Furniture
- Graphics
- Mechanical engineering
- Metal conversion
- Packaging
- Plastic and rubber conversion
- Martial and shipbuilding industry
- Clothing
- Woodwork
- Other
- IT Hardware

- Automotive
- Construction
- Chemical
- Glass, ceramics and cement
- Leather
- Aerospace
- Pharmaceutical industry
- Nanotechnology
- Paper
- Recycling
- Medical devices industry
- Wholesale of hygiene and cleaning solutions

**Legal entity:**

Limited Company

**Type of transaction**

Shares

**Life phase enterprise**

Full-grown

**Employees in FTE**

5 - > 50

**Type of buyer:**

MBI candidate

**Financial information****Turnover last financial year**

€ 10.000.000 - € 25.000.000

**Asking price**

€ 0 - € 25.000.000

**Earnings before taxes**

€ 0 - € 5.000.000

**Company history/background**

The company sought is a mature technical trading or manufacturing company active within an industrial B2B niche market with international growth potential. The company has been operating successfully in its industry for several years and preferably possesses a stable and healthy cash flow.

Preference is given to a company in the Southern Netherlands with a turnover between approximately €5 million and €15 million and an organizational size of at least 10 FTEs. The company supplies technical products or solutions to business customers and operates in a market where further growth, professionalization, and international expansion are possible.

The buyer is an enthusiastic and energetic entrepreneur with extensive international sales experience within technical B2B markets. Building on his commercial background, he has developed into an all-round manager with a strong combination of strategic insight and hands-on execution power. His experience lies primarily in technical products and industrial environments, where he has been active in international sales and business development for many years.

In recent years, he has further broadened his expertise by being involved as a hands-on investor in portfolio companies of his own family office. In this role, he focused on business transformation, process optimization, and professionalizing organizations, with specific experience within technical trading companies. As a result, he possesses not only commercial acumen but also a keen eye for operational improvements and scalability.

## Unique selling points

The buyer has completed a Master's degree in Finance and Marketing and combines analytical skills with entrepreneurship and decisiveness. He describes himself as independent, goal-oriented, and creative, with a genuine and approachable personality. As a self-starting entrepreneur, he is deliberately seeking a partnership with an experienced owner-manager to jointly build the business further, learn from each other, and eventually take over the continuity of the company.

With his experience as a CCO, international commercial network, and strong execution power, he is excellently positioned to further grow and professionalize a technical trading or manufacturing company.