

Profile number

110658

Lunchroom Amsterdam region

Located in

North Holland

Personal data

Sector

Leisure

Type of company

Coffee shop

Legal entity:

Other

Type of transaction

Assets / liabilities

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 250.000 - € 500.000

Asking price

To be agreed

Earnings before taxes

€ 0 - € 100.000

Company history/background

Lunchroom for sale in the Amsterdam region – a household name in the area for over 15 years.

This lunchroom with a terrace, located on a shopping street with free parking directly in front, presents itself as an authentic Italian family restaurant with a strong focus on family values, a homey atmosphere, and quality ingredients. Various shops are located in the vicinity, ensuring a daily flow of visitors.

The business is family-run and currently employs no staff. The entrepreneurs also own the property, which is rented out at market rates.

The company focuses primarily on serving drinks, delicious snacks/pastries, and sandwiches. There is an opportunity for new entrepreneurs to set up a sandwich service for the business community in the region.

Unique selling points

- The business offered has been operated by the same family since 2010.
- Free parking available right in front of the door.
- There are opportunities to make better use of the terrace and extend opening hours, allowing for higher revenue.
- In addition to operating a lunchroom, this location also offers the opportunity to provide catering (sandwiches) in the surrounding area.
- The lunchroom has a large number of regulars for a cup of coffee and cake in the morning, a delicious lunch in the afternoon, or a cup of tea in the afternoon. Some of the regulars come to this lunchroom specifically for the authentic Italian specialties.

Other

Key data

- The revenue level for 2024 is around EUR 325,000 and the company is highly profitable.
- The normalized profit before entrepreneur remuneration amounts to approximately EUR 70,000.
- There are currently no employees; the business is run by 3 family members.
- There is room for substantial revenue growth if more staff are hired to operate extended opening hours.

Transaction

This concerns a general partnership with two owners where 100% of the assets can be acquired.

Reason for sale

The modern entrepreneur wants to head towards retirement.

Buyer profile

This proposition is suitable for strategic hospitality parties looking to add a unique location to their portfolio, or for an entrepreneur with a passion for hospitality and guest service (MBI) who wishes to build upon the established foundations and generate a solid annual income immediately.

Follow-up procedure

After signing a confidentiality agreement, a concise information memorandum is available in which the company's activities are explained in more detail. Additionally, an introductory meeting with the entrepreneur(s)

can be scheduled.