

Profile number

110614

Profitable jewelry store

Located in

Netherlands

Personal data

Sector

Retail non-food

Type of company

Juwellery

Legal entity:

Partnership

Type of transaction

Assets / liabilities

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

Strategic acquisition

Financial information

Turnover last financial year

€ 1.000.000 - € 2.500.000

Asking price

€ 500.000 - € 1.000.000

Earnings before taxes

€ 100.000 - € 250.000

Successful retail business (Partnership since 2013) in watches and jewelry with a solid reputation and loyal customer base in West Brabant and Zeeland. The company has achieved stable turnover and results for over 5 years and distinguishes itself through personal service, a carefully curated assortment, and above-average margins.

The store is located in the center of a city in West Brabant with a busy shopping area and a stable flow of passers-by. The company consistently manages to retain customers from a broad catchment area.

The current 2 partners wish to focus on other ambitions appropriate to their next phase of life.

Unique selling points

Why this company is interesting:

- Stable revenue and profitability for over 5 years
- Turnover of approx. EUR 1.1 million
- Strong gross margin of approx. 50%
- EBITDA of approx. EUR 291k
- Loyal and returning customer base
- Experienced team (4 FTE), independent in daily operations
- Limited dependence on the current partners (1 FTE collectively)
- Good reputation and regional brand awareness
- Immediate profitability upon acquisition
- Growth opportunities (including e-commerce / product range)

Other

Suitable for:

- Strategic parties that want to strengthen their position in the region
- MBI candidates with entrepreneurial spirit and demonstrable financial resources