

Profile number

110596

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Financing sought: Junior Bridge Loan for Dutch Staffing Buy-and-Build

Located in

Netherlands

Personal data**Sector**

Service industry

Type of company

Temp labour

Legal entity:

Limited Company

Type of transaction

To be determined

Life phase enterprise

Full-grown

Employees in FTE

25 - 50

Type of buyer:

Investor

Financial information**Turnover last financial year**

€ 5.000.000 - € 10.000.000

Asking price

To be agreed

Earnings before taxes

Confidential

Company history/background

The company focuses on:

- Buy-and-build strategy: Merging and expanding staffing firms.
- Scaling up: Realizing the next major staffing platform in the Dutch market.
- Exit multiple: Due to scaling up and process improvement, the aim is to realize an exit with the entire group in 2030–2031, where the sales multiple is substantially higher than the purchase multiple.
- Continuity: Sellers remain involved after the acquisition as Chief Operating Officer and co-investor. This ensures continuity, aligns interests, and reduces integration risk.

Team:

The group is led by a team that combines extensive experience in M&A advisory, platform building, technology, and operational management in the staffing sector.

Company status:

The first phase towards the platform has already been successfully completed with the acquisition of a profitable technical staffing agency (Revenue: € 6,600,000, EBITDA € 1,500,000). This has laid the foundation for the further rollout of the growth strategy. They are already in an advanced stage regarding various suitable acquisition targets. The focus here is on profitable companies with an EBITDA > € 1,000,000.

Unique selling points

Junior Bridge Loan to reach the next phase:

They are seeking a junior bridge loan of EUR 2,000,000 to finance the next phase. The intended term of the financing is 12 - 18 months.

The junior bridge loan is deployed as equity for 3–4 follow-on acquisitions within the buy-and-build strategy. Each acquisition immediately adds EBITDA to the platform, allowing the repayment capacity to grow proportionally.

Each acquisition is financed separately with senior debt and vendor loans, with the junior acting as an equity contribution from the holding company.

Other

Participation:

The total requirement for this round amounts to EUR 2,000,000. The proposition is open to a select number of investors. The minimum ticket size is EUR 500,000.

The team aims to establish a fund in 2027, in which the financing provider has the option to participate as an equity partner in the fund.

Follow-up procedure:

If there is interest based on this information, a concise information memorandum is available in which the proposition is further explained. Subsequently, an introductory meeting with the entrepreneurs can be scheduled.