

Profile number

110588

Trading company in cleaning products

Located in

Netherlands

Personal data

Sector

Wholesale

Type of company

FMCG

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 500.000 - € 1.000.000

Asking price

To be agreed

Earnings before taxes

€ 100.000 - € 250.000

Company history/background

A leading trading company (corporation), specializing in cleaning products for the recreational industry, is being offered for acquisition. The company was founded years ago by the current owner and has built a strong position in the Netherlands. The company supplies a wide range of professional products under its own brand names and private label. The company is the regular trading partner for several premium brands.

The organization is run by a small team of four people, including the owner. From a representative, owned

building, approximately 1,000 orders are processed annually for a customer base of about 300 clients. The services consist of production from semi-finished products, sales, distribution, and after-sales. Logistics are largely handled in-house from own stock; transport is outsourced.

The turnover averages €950,000 per year and the profitability is excellent.

100% of the shares are being offered for acquisition. The company is based in the Central Netherlands.

Other

The owner wishes to transfer the company, which he has carefully built up, due to his approaching retirement age. Preference is given to a successor who will further develop the company and possesses the competencies to drive further international growth. The experienced owner is making his (market) knowledge available for this purpose.

This company is interesting for larger (trading) companies looking to expand their activities, but also for smaller players or MBI candidates with experience in trading companies and the ambition to expand the business internationally. Integration into an existing organization offers opportunities for economies of scale, while independent growth is also feasible.

Want to know more?

A mergers and acquisitions advisor guides the sales process and assesses the interest and financial capabilities of potential buyers in advance. After signing a confidentiality agreement, comprehensive information is made available, and an introduction to the company can take place.