

## Profile number

110566

## State-of-the-art administration office Rotterdam region

### Located in

Netherlands

### Personal data

#### Sector

Service industry

#### Type of company

Accountancy and administration

#### Legal entity:

Sole Proprietorship

#### Type of transaction

Assets / liabilities

#### Life phase enterprise

Growing

#### Employees in FTE

< 5

#### Type of buyer:

Strategic acquisition

### Financial information

#### Turnover last financial year

€ 250.000 - € 500.000

#### Asking price

€ 1.000.000 - € 2.500.000

#### Earnings before taxes

€ 250.000 - € 500.000

### Company history/background

A unique opportunity to acquire an administration office in this region. The owner, together with 1 FTE, is capable of maximizing its potential through a smart approach and the full digitization of his portfolios.

The "state of the art" is due to the further development the owner has made in automating the processes.

The firm manages 70 to 80 SME clients who are loyal to the firm, and it is good for a potential acquiring party to know that there is certainly room for expansion in the number of clients. To date, the firm has adopted a cautious stance regarding further growth, but this is due to limited manpower capacity. The current owner wishes to

remain on board for another 3-5 years to further support the expansion (if desired).

## Unique selling points

Strong, loyal SME client portfolio, automation of processes resulting in very high production per employee per hour. The relatively healthy revenue distribution per client also prevents major fluctuations. As a result, the year-on-year deployment of staff hours, revenue, and resources can be accurately estimated. Scaling up is relatively simple through an increase in man-hours.

## Other

The ideal buyer is someone who wants to grow and contribute to that growth by (temporarily) benefiting from the knowledge of an owner who intends to stay on for several more years.