

Profile number

110397

Installation company in the central Netherlands region**Located in**

Central Netherlands

Personal data**Sector**

Construction

Type of company

Installation company

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

10 - 25

Type of buyer:

Strategic acquisition

Financial information**Turnover last financial year**

€ 1.000.000 - € 2.500.000

Asking price

To be agreed

Earnings before taxes

Confidential

Company history/background

The company is a regional installation company in the central Netherlands, specializing in mechanical installations, including heating, air conditioning, sustainable systems, and plumbing, supplemented with other GAWALO services. The company also performs electrical installations. From its central location, the organization offers office space, a showroom, a workshop, and a warehouse.

The company combines project-based installation activities with a structured service and maintenance division, resulting in a base of recurring revenue. Approximately 1,100 installations are maintained under contract. The work is carried out for both business and residential clients, limiting its dependence on a single end market.

The company's proposition is designed as a complete package offering integrated installation, service, and maintenance, with the aim of relieving clients of their worries. The organization has operational capacity with a team of approximately 13 all-round installation and service technicians, supported by an office organization and the managing director.

For a strategic buyer in the installation sector, the company can connect through economies of scale and commercial and operational synergies, including through expansion of the maintenance portfolio, capacity utilization, and optimization of purchasing and planning.

In 2025, revenues of approximately €2.35 million excluding VAT will be achieved. The normalized EBITDA margin is more than 10%.

Unique selling points

Due to the lack of internal successors, the entrepreneur is seeking a suitable partner to continue and further develop the business. The proposed transaction is a share deal. The current owner is willing, if desired, to remain involved for a manageable period to be agreed upon, to support a smooth transition and continuity.

After signing a confidentiality agreement, more information will become available