

Profile number

110361

Wholesaler & manufacturer of bathroom interiors – stable and profitable SME

Located in

Central Netherlands

Personal data

Sector

Wholesale

Type of company

Other

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 500.000 - € 1.000.000

Asking price

€ 500.000 - € 1.000.000

Earnings before taxes

Confidential

Company history/background

This company has been active for decades in the wholesale and production of bathroom interiors and heating applications. It has a stable customer base, a strong reputation, and a proven track record in the market.

Over the years, the company has grown from a wholesaler into a combined wholesaler, manufacturer, and distributor, with a distinct specialist profile. The company offers a solid foundation for acquisition, expansion, or integration.

The company is engaged in:

- Import, development, production and distribution of bathroom furniture, accessories, sanitary ware and heating
- Efficient modular system → short delivery times and limited stock
- In-house production processes and assembly → high margin and flexibility

Unique selling points

The company distinguishes itself through efficient and well-organized business operations, its own production capacity, and smart inventory management. In addition, the enterprise possesses a clear specialist profile within its market segment and offers potential for further growth or integration.

- **In-house production capacity** → full control and higher margins
- **Smart modular system** → short delivery times, low stock, maximum flexibility
- **Specialist profile** → clear positioning in the market
- **Efficient inventory management** → growth potential for new owners

Other

Why interesting for buyers

- Decades of experience and a proven client base
- Innovative production processes and efficient organization
- Flexible and scalable company with growth potential
- Seriously interested parties will receive additional information after signing an NDA.