

Profile number

110260

Manufacturer and supplier of high-quality materials

Located in

Netherlands

Personal data

Sector

Engineering

Type of company

Other

Legal entity:

Other

Type of transaction

To be determined

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 1.000.000 - € 2.500.000

Asking price

To be agreed

Earnings before taxes

€ 100.000 - € 250.000

Company history/background

Offer

Offered for acquisition—by means of a suitable sales transaction—is a supplier / producer of high-quality materials and supervision for the heat-resistant industry. The company operates in a very stable (global) market. The company's market position is excellent.

The Director-Major Shareholder guarantees a smooth handover. If desired, options for an extended onboarding

period for the successor are open for discussion.

The main features are:

- Located in the south of the country
- 2 employees incl. Managing Director (1 open vacancy)
- Activities are currently located in owned and rented premises.
- Excellent track record (over 18 years) of experience built up in the market, with many returning customers.
- In-house workshop production of refractory materials and components
- Worldwide trade in refractory materials, products and services
- Specialized supervision of construction projects for the heat-resistant industry

Unique selling points

Details

It is desirable that the buyer continues the company's activities for a period of at least 5 years in the current premises owned by the Director-Major Shareholder.

Reason for sale

The Managing Director has built the company from the ground up to where it stands today. The phase of more leisure time / retirement has arrived, and for this reason, the director wishes to sell the company.

Other

Financial key figures

The current revenue level is between €1.3 and €1.5 million with an EBITDA of approximately €200,000.

Possible reason for purchase

This enterprise is particularly interesting for a strategic buyer who acquires a strong reputation in the market with this company and can thereby realize growth based on solid revenue. MBI candidates are also invited to consider this proposition; however, sufficient equity must be available for them. Coordination regarding this will take place prior to the handover of the IM.