

Profile number

110255

Fast-growing e-commerce company with stable, value-backed collectible inventory

Located in

Netherlands

Personal data

Sector

IT service

Type of company

E-commerce

Legal entity:

Other

Type of transaction

To be determined

Life phase enterprise

Growing

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

€ 2.500.000 - € 5.000.000

Asking price

To be agreed

Earnings before taxes

€ 250.000 - € 500.000

Company history/background

Offering

Offered for acquisition: a profitable e-commerce company that, within a short period of time, has grown into one of the larger online players within a popular international collectibles market. The company distinguishes itself through the combination of a professionally developed online platform and a substantial, liquid inventory with

demonstrable market value.

Key highlights of the proposition:

- Annual revenue of approximately €4.6 million
- EBITDA of approximately €500,000
- Explosive growth achieved since its establishment around 3 years ago
- Inventory position of approximately €1 million, optional as part of the transaction
- Low overhead and a scalable business model
- Strong online presence with thousands of daily visitors and a large, active customer base

What makes this company so unique?

This company does not sell 'standard' retail products but operates in a market where collecting, scarcity, and investment value converge. An increasing share of customers views the products not only as a hobby, but also as value-retaining and even appreciating assets.

Unique selling points

Strategic opportunities for a buyer

- Immediately scalable business model
- Upside potential through international expansion (including Germany and France)
- Expansion into related product categories
- Further professionalization towards a platform or buy-and-build strategy

Who is this opportunity suitable for?

- Entrepreneurs seeking a turnkey, profitable online business
- Investors who recognize inventory as a tradable asset with intrinsic value
- Strategic buyers looking to expand their portfolio with a niche market leader

Other

Transaction

- Transaction structure to be determined
- Acquisition to include the webshop, intellectual property rights, customer database, and systems

- Total inventory position to be included in the transaction is negotiable
- No earn-out or deferred payment preferred