

Profile number

110246

Contracting and carpentry company (Drenthe & Groningen region)

Located in

North Netherlands

Personal data

Sector

Construction

Type of company

- Building constructors
- Finishing companies
- Installation company
- Land, water and road construction
- Other

Legal entity:

- Sole Proprietorship
- Partnership
- Limited Company

Type of transaction

- Shares
- Assets / liabilities

Life phase enterprise

- Growing
- Full-grown

Employees in FTE

5 - 10

Type of buyer:

Strategic acquisition

Financial information

Turnover last financial year

€ 250.000 - € 1.000.000

Asking price

> 100.000.000

Earnings before taxes

€ - € 100.000

Company history/background

The company fits within a healthy, artisanal, and regionally rooted construction practice in which quality,

collaboration, craftsmanship, and reliability are central. The company's team preferably includes an independent estimator and work planner. The current owner and the company enjoy a good reputation in the market. The company is profitable.

The current owner aims to maintain the good relationships with clients and (permanent) employees after the transfer.

The Client (43 years old) is an experienced and successful construction entrepreneur with an annual turnover of €2,500,000 and a team of 13 FTEs, including a flexible workforce. To achieve further growth and build the organization to be future-proof, he is seeking to expand his existing activities through an acquisition.

The company sought focuses on conversion, renovation, sustainability, maintenance, and small-scale non-residential and residential construction.

Unique selling points

Buyer offers:

- A solid, experienced, and professionally managed organization
- Proven track record in construction and carpentry
- Strong focus on staff retention and continuity
- Financially sound foundation for a careful business acquisition
- Pleasant, down-to-earth, and people-oriented company culture

The acquisition is being carried out with respect for the existing team and the identity of the selling company.

Other

Characteristics of the target company:

- Contracting company
- Construction company
- Carpentry business

Financial characteristics:

- Healthy financial foundation

- Historical revenue matches team size
- Positive results or demonstrably recoverable prospects
- Takeover of ongoing projects and order portfolio in consultation.

Transition & transfer:

There is scope for a smooth handover period during which the seller can remain temporarily involved—if desired—to carefully transfer knowledge, experience, and processes.

The form of the transaction is tailored to the situation of the selling party: share transfer or asset-liability transaction.