

Profile number

110140

Highly Profitable Special Machinery Manufacturer in Eastern Europe with EUR 30 Million in Revenue and Large Production Area

Located in

Romania

Personal data

Sector

Engineering

Type of company

Mechanical engineering

Legal entity:

Other

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

> 50

Type of buyer:

Strategic acquisition

Financial information

Turnover last financial year

€ 25.000.000 - € 50.000.000

Asking price

€ 5.000.000 - € 10.000.000

Earnings before taxes

€ 2.500.000 - € 5.000.000

Company history/background

The company is a specialized mechanical engineering firm that has been successfully operating for many years, with a strong focus on custom and special-purpose machinery. Through the continuous expansion of its production capacities and its specialization in demanding industrial clients, the company has been able to establish itself sustainably in the market. Its economic performance is stable, supported by recurring orders from long-standing business partners and annual revenues of approximately 30 million euros.

The company specializes in the manufacture of custom and special-purpose machinery based on clients' individual requirements. Product realization is carried out entirely according to customer drawings and specifications. On an extensive production area spanning several hectares, a workforce of more than 300 qualified specialists manufactures complex assemblies and machines for renowned major machinery manufacturers across Europe. The powerful infrastructure enables the execution of large-scale projects as well as the cost-efficient handling of high volumes and large dimensions.

Unique selling points

- High degree of specialization in the production of customer-specific special-purpose machinery
- Extensive production site suitable for large assemblies and high volumes
- Location with excellent transport connectivity, including proximity to major transport routes and airports
- Stable annual revenues of approximately EUR 30 million
- Long-standing, reliable business relationships with leading European machinery manufacturers
- Efficient, well-established production processes requiring no in-house development efforts
- Scalable manufacturing structure allowing for additional capacity expansion

Other

The company is particularly well-suited for strategic buyers looking to deepen their industrial value creation or expand their manufacturing capacities. It is equally attractive to industrial investors seeking an established business with stable revenues, a secure order pipeline, and extensive infrastructure. Ideal buyers are those with a technical or industrial background who can leverage and further develop the potential of the existing processes, facilities, and workforce.

Given the size of the transaction, prospective buyers must be able to provide appropriate proof of funds. The company delivers a very strong return on investment and is also highly suitable as a capital investment. This offer is made directly by the owner and should therefore be handled with discretion. Brokers with relevant search mandates are welcome to inquire.