

**Profile number**

110138

**Full-service freight forwarder and logistics service provider****Located in**

North Holland

**Personal data****Sector**

Transport

**Type of company**

Other

**Legal entity:**

Limited Company

**Type of transaction**

Shares

**Life phase enterprise**

Growing

**Employees in FTE**

5 - 10

**Type of buyer:**

- Strategic acquisition
- Investor

**Financial information****Turnover last financial year**

€ 5.000.000 - € 10.000.000

**Asking price**

To be agreed

**Earnings before taxes**

€ 500.000 - € 1.000.000

**Company history/background**

The full-service freight forwarder and logistics service provider is located in the logistics hub near Schiphol International Airport. The company specializes in international freight transport. As a freight forwarder, the enterprise holds AEO status, IATA accreditation, and operates in accordance with FENEX '18.

The company provides the following services:

- Air freight: worldwide import and export by air freight with both door-to-door and airport-to-airport services.

- Sea freight: both groupage and full containers, including customs clearance, loading and unloading.
- Road transport: national and international road transport, part loads and full loads, track & trace and temperature-controlled transport.
- Customs clearance: electronic import and export clearances, special arrangement(s) and fiscal aspects within the EU.
- Storage & distribution: inventory handling with quality control, storage and transshipment, order processing (pick/pack/ship).

#### Company information in brief:

- In addition to the Managing Director, there are a total of 7 employees (5.9 FTE).
- Customers view the company as a hands-on freight forwarder that understands the dynamics of urgency and customs formalities.
- As a full-service freight forwarder, the company is AEO-certified, holds IATA accreditation, and operates in accordance with FENEX '18.
- The company has no own fleet of vehicles and/or warehouse.

#### Unique selling points

The company's focus and strategy are exclusively aimed at profitable revenue from internationally operating customers. As a freight forwarder, the company holds AEO status, IATA accreditation, and operates in accordance with FENEX '18.

#### Other

##### Reason for sale

The director-major shareholder wants to devote more time to other business activities.

The company is ready for the next phase of growth and management under the umbrella of another (international) player that can further scale up the specific expertise and stimulate additional growth.

##### Transaction

- For the intended transaction, we assume a bid at enterprise value (cash & debt free) as of January 1, 2026.
- An earn-out structure and/or (seller's) loan is not preferred.
- The selling party is available for the transfer for a period and consideration to be determined later.
- The purchasing party must possess sufficient size in terms of enterprise size, personnel, and financial resources to finance the acquisition.