

Profile number

109868

Accounting firm with international (French) clients

Located in

Multiple regions possible

Personal data

Sector

Service industry

Type of company

Accountancy and administration

Legal entity:

Limited Company

Type of transaction

To be determined

Life phase enterprise

Full-grown

Employees in FTE

5 - 10

Type of buyer:

Strategic acquisition

Financial information

Turnover last financial year

€ 1.000.000 - € 2.500.000

Asking price

€ 0 - € 10.000.000

Earnings before taxes

€ 100.000 - € 500.000

Company history/background

Our client is seeking a well-positioned accounting firm that distinguishes itself through its specialization in serving international clients, particularly the Dutch branches of French companies.

The firm generates a stable annual turnover between €1 and €2 million with a positive EBIT result. Services include administrative, bookkeeping, and accounting work, supplemented by payroll administration and HR support. Thanks to this integrated approach, the firm offers its clients a fully unburdened service. The Managing Director/owner is willing to further develop the activities together with the buyer and accelerate the growth of the company. The team consists of highly qualified professionals with strong commitment and a proactive, client-

oriented attitude. An important distinguishing feature is the owner and/or key staff members' excellent command of the French language, which significantly strengthens communication with international clients and the group.

The international accounting firm is a successful French company specializing in administration, bookkeeping and accountancy services, payroll administration & HR support, tax advice & returns, consultancy, and legal support. The company has branches in Spain, Portugal, and Italy. Its clientele consists primarily of branches of (larger) French companies.

The company combines expertise with proactive advice and unburdening. The company works with a team of more than 70 employees in 4 branches, including 12 Registered Accountants, and is experiencing solid growth in revenue, results, and activities.

The company is actively seeking accounting firms with an existing clientele of branches of French companies in the Netherlands.

Unique selling points

Our client offers selling parties an attractive alternative to traditional acquisition candidates. Thanks to its targeted strategy, independent financial strength, and professional approach, our client is able to act quickly, think flexibly regarding structure, and realize optimal returns for all parties involved. Sellers can count on: A buyer with specific experience in the sector

- Fast, transparent, and professional decision-making
- Custom solutions for salespeople
- Respect for the existing organization and staff
- Focus on the sustainable continuation and further development of the activities

Other

The international accounting firm has decided to introduce its proven business model in the Netherlands. The company's objective is to support branches of French companies in the Netherlands in a manner compliant with the guidelines of the French group to which the Dutch branch belongs. For the buyer, the following aspects are of particular importance:

- Strong reputation and loyal international client base, including Dutch branches of French companies
- Dedicated and experienced team
- Extensive range of services within Finance and HR
- Further growth potential under the guidance of the current owner