

Profile number

109856

Contracting company in the luxury segment with attractive projects and growth potential, B2C and B2B

Located in

North Holland

Personal data

Sector

Construction

Type of company

Building constructors

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

5 - 10

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 1.000.000 - € 2.500.000

Asking price

To be agreed

Earnings before taxes

Confidential

Company history/background

The company has been in existence for more than 15 years and is a contracting firm focusing on private clients in the higher market segment.

The company operates at the top end of the market for private clients. A portion of the revenue is generated through long-standing relationships with a number of comprehensive schools. The company is strategically

located in the immediate vicinity of the Randstad. The current owner is willing to continue working for the buyer in a more technical role.

Unique selling points

They primarily execute projects in the higher segment of the market. Clients regularly return for new new construction projects in the event of relocations or renovations.

In the B2B segment, there are long-standing relationships with various schools for renovations and maintenance. A sister company—which is being sold along with the business—possesses the tools and equipment to carry out the work.

Other

In addition to the owner, there are 8 employees, 3 of whom are freelancers. The owner is still relatively young and willing to continue fulfilling a role more focused on the field for a new owner (managing technical work and acquiring new contracts).

The business premises are owned by the holding company and can be purchased or leased. The buyer is likely a (larger) strategic party seeking (geographical) expansion.

An MBI candidate with sufficient relevant experience and personal resources is also among the potential buyers.