

Profile number

109837

Manufacturer of patented HVAC adapters with growth potential**Located in**

Netherlands

Personal data**Sector**

Construction

Type of company

Installation company

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information**Turnover last financial year**

€ 1.000.000 - € 2.500.000

Asking price

To be agreed

Earnings before taxes

€ 250.000 - € 500.000

Company history/background

The company offered is a specialized manufacturer of high-quality components for refrigeration and air conditioning (HVAC) systems. The company develops and sells patented adapters that significantly reduce refrigerant leaks. Thanks to the combination of technical innovation, sustainability, and ease of use, the product has become a fixture within the sector.

The company operates in a market that grows by 5–7% annually over the next 10 years, partly thanks to:

- The rapid rise of heat pumps in residential and non-residential buildings,
- Increasing regulations regarding sustainability and leak sealing,
- Discontinuing competing products from major brands, which creates room for additional market share.

The company is excellently positioned to benefit from these trends and has international growth potential.

Unique selling points

The company has developed its own patented adapter concept that:

- Coolant leakage significantly reduces,
- Installation time reduced,
- Minimizes maintenance,
- And works more safely than conventional solutions.

Other

- Expansion abroad (current sales are concentrated mainly in the Netherlands).
- Professionalization of marketing & sales to create more direct demand among installers.
- Further product development and expansion of the product range.
- Continuity of knowledge guaranteed through transfer guidance for the current owner.

The current shareholder wishes to sell their shares and is seeking a buyer who can continue the business and allow it to grow further. The seller is willing to remain involved for an agreed period to ensure a smooth transfer.