

Profile number

109382

Investment opportunity in fast-growing film distributor / film studio

Located in

Netherlands

Personal data

Sector

Service industry

Type of company

Media and entertainment

Legal entity:

Limited Company

Type of transaction

To be determined

Life phase enterprise

Growing

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

€ 1.000.000 - € 2.500.000

Asking price

€ 100.000 - € 500.000

Earnings before taxes

Confidential

Company history/background

Strategic market momentum

Following the bankruptcy of a major player, a new independent distributor in the Benelux has rapidly gained market share. In one year, the film portfolio grew by more than 700%, including a first in-house production.

Major international film studios (including Lionsgate and Paramount) have now offered to collaborate.

Profitable model with fast cash flow

The company earns revenue through cinema, TVOD (Transactional Video on Demand), and SVOD (Subscription Video on Demand).

For theatrical releases, an average of 38% of the ticket price is received. TVOD and SVOD yield between 50% per transaction and fixed amounts of up to €500,000 per title.

Unique selling points

Proven revenue potential

The expected cinema revenue in 2025 amounts to €3 million. Additional revenue from streaming deals could more than double this amount.

Three SVOD deals with platforms like Netflix or Amazon alone represent an additional revenue potential of up to €1.5 million.

Other

Capital requirement to acquire films

Capital is required per title to secure rights. This involves amounts between €25,000 and €150,000 per film. Investments are linked to specific titles and may be short-term. Full transparency in reporting and revenues.

In addition, share participation is certainly open for discussion in the event of a substantial capital contribution.