

## Profile number

109004

## Sales & MBI candidate seeks established company

### Located in

Multiple regions possible

### Personal data

#### Sector

- Leisure
- Wholesale

#### Type of company

- Car and vehicle accessories
- FMCG
- Sport and recreation
- Trading company
- Wholesale electrical components
- Wholesale food(s)
- Other
- Recreation and entertainment

#### Legal entity:

- 
- Other
- Limited Company

#### Type of transaction

To be determined

#### Life phase enterprise

- Starting
- Growing
- Full-grown

#### Employees in FTE

5 - 10

#### Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

### Financial information

#### Turnover last financial year

€ 100.000 - € 1.000.000

#### Asking price

€ 0 - € 500.000

#### Earnings before taxes

€ 0 - € 250.000

## Company history/background

The candidate is seeking an MBI opportunity at an established company with potential, where a sales professional with a proven track record can leverage their experience.

The companies the candidate seeks are located in retail, wholesale, e-commerce, tourism/recreation, and possibly also automotive.

The entrepreneur has extensive sales experience and experience managing teams.

Highly experienced entrepreneur/manager with a broad interest in strengthening and expanding companies.

Entrepreneurial, working based on a vision for sales strategy and focused on achieving results. People-oriented, empathetic, with trust in colleagues and teams as a starting point.

Customer-focused, solution-oriented, and proactive.

Extensive experience in retail, trade, automotive, and fashion.

## Unique selling points

The ambition to acquire a business arose from the fact that the candidate owned their own business for several years, where a good return could no longer be realized due to supply chain shortening.

The candidate has a highly commercial mindset, works efficiently, and is enthusiastic, energetic, and a motivator.

The entrepreneur has the drive to expand a fine company for at least another decade.

## Other

The intended transaction form is a full acquisition. However, the seller's input regarding the transaction structure is highly valued and will be discussed in consultation with the current owner. All responses will be treated with the utmost confidentiality, and if desired, a confidentiality agreement will be drawn up prior to further discussions.