

## Profile number

108677

## Very profitable drugstore

### Located in

Limburg

### Personal data

#### Sector

Retail non-food

#### Type of company

Drugstore

#### Legal entity:

Limited Company

#### Type of transaction

Shares

#### Life phase enterprise

Full-grown

#### Employees in FTE

< 5

#### Type of buyer:

- MBI candidate
- Strategic acquisition

### Financial information

#### Turnover last financial year

€ 500.000 - € 1.000.000

#### Asking price

To be agreed

#### Earnings before taxes

Confidential

### Company history/background

The company and its legal predecessor have been active for nearly seven decades and have invested in an extensive and loyal customer base. It is an absolute household name in its catchment area. The store has been located at its current location in a small-scale neighborhood shopping area since 1956. The customers are not only local, but thanks to its assortment and expertise, many customers who do not live directly in the catchment area also know how to find the store.

This company, operating independently of the major franchisors, has broadened and deepened its product range over time and owes its success primarily to the personal attention and expert advice it provides to its customers, rather than simply selling to customers. Furthermore, the company holds a depository for several very well-known brands.

The activities take place from a retail property well-equipped for its purpose. The usable floor area amounts to approximately 140 m<sup>2</sup>. The property is easily accessible and equipped with good parking facilities. The property is leased from the shareholder. The lease agreement can be continued. If desired, the property can also be acquired.

## Unique selling points

There is an annual revenue level of more than €750,000. The EBITDA has averaged more than 10% in recent years.

The company supplies its assortment to private individuals and records an average of 150 transactions per day with an average expenditure of €20.

In addition to the owner, the company employs four part-time employees who have been associated with the company for quite some time.

## Other

The current owner intends to give his life a different direction due to his age. There is no takeover candidate available within the family or staff circle.

It concerns a well-equipped and financially very healthy company.

The entrepreneur is willing, if desired, to continue guiding the buyer for a period yet to be determined.