

Profile number

108359

European Patent Entry-Drive Security, Decorative, Effective

Located in

Netherlands

General information

Sector

Construction

Type of company

Land, water and road construction

Legal entity:

Other

Type of transaction

Assets / liabilities

Life phase enterprise

Starting

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

€ 0 - € 100.000

Asking price

To be agreed

Earnings before taxes

€ 0 - € 100.000

Company history/background

Offered for acquisition on behalf of our client: the designed, developed, and patented entry and drive security system.

We're all familiar with barriers and bollards, also known as pollers. These are often used at locations where commercial vehicles can pass through, but public traffic cannot. We're also familiar with instances of drivers colliding with suddenly rising bollards, resulting in significant damage to their cars.

Bollards are also employed in places where large crowds gather. In such locations, there is a high risk of attacks or ram-raids. This applies to places where valuable items such as money, jewelry, electronics, or other luxury goods are present, as well as the growing number of businesses and premises that require or desire security.

The existing security installations exist for a reason. However, they are often inflexible, generally unfriendly and unsightly, and not always effective.

Our client has designed, developed, and patented an entry and drive security system that is flexible, user-friendly, aesthetically pleasing in a broad sense, and effective.

The public perceives this design as a pleasing solution, as demonstrated by an installation at the inventor's company entrance.

NL-Patent granted, EU patents have been registered in 17 countries.

Our client wishes to sell the patent or a portion of the rights to a party that can market it on a larger scale.

Our client seeks appropriate compensation commensurate with the scale and nature of application by a buyer, potentially in combination with royalties or other arrangements.