

Profile number

105346

Early-stage healthcare formula seeks growth investors**Located in**

Netherlands

Personal data**Sector**

Healthcare

Type of company

Other

Legal entity:

Limited Company

Type of transaction

To be determined

Life phase enterprise

Growing

Employees in FTE

5 - 10

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information**Turnover last financial year**

Confidential

Asking price

€ 100.000 - € 500.000

Earnings before taxes

Confidential

Company history/background

Specific segment in healthcare

The company in question is led by two female entrepreneurs who focus on a specific segment of medical healthcare. The activities are currently conducted from a head office with multiple treatment rooms.

The ambition is to further expand the number of treatment rooms and to grow to multiple locations spread

throughout the Netherlands.

Reimbursed care and non-reimbursed care

- The clients of this company receive partial reimbursement for medical care from the health insurer.
- However, the majority of customers choose and pay for (medical) treatments themselves.
- The treatments are preferably offered on a subscription basis.
- Participation in the share capital
- The capital requirement amounts to 300,000 euros, potentially to be partially financed through a bank loan.
- Participation in the share capital is possible. A potential active contribution to business development is open for discussion, provided there is a management background in healthcare and/or the successful rollout of a service delivery model.

Unique selling points

Growth to multiple locations and own academy

- The company has its own academy where it professionally trains employees and partners (to perform better treatments for clients).
- The ambition is to expand to multiple branches throughout the Netherlands in this low-concentration market – and as such, to become a relevant partner for other nationally operating healthcare providers. All of this leads to more optimal client support.

Other

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