

Profile number

105222

Provider of secure email solutions seeks co-investors

Located in

Netherlands

Personal data

Sector

IT service

Type of company

Software development

Legal entity:

Limited Company

Type of transaction

To be determined

Life phase enterprise

Growing

Employees in FTE

5 - 10

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

Confidential

Asking price

€ 250.000 - € 1.000.000

Earnings before taxes

Confidential

Company history/background

Certainty about the sender

The company in question provides SaaS solutions that ensure an email recipient can be certain that the sender is indeed the actual sender. These solutions are necessary because the “standard” email communication system exhibits various vulnerabilities, with the result that it cannot be established with certainty that the sender is the actual sender.

The SaaS solutions protect against substantial threats

This company's SaaS solutions protect against things like:

- CEO fraud
- Phantom invoices
- Data theft
- Harmful emails
- Phishing (links to harmful / fake websites)
- Spoofing (impersonation and fraud)
- Blacklisting

Unique selling points

Large international market

There are 365 million Internet domains worldwide, with approximately 6.5 million new domains added annually. Only 5 million (1.4%) of these domains have taken adequate security measures.

At the same time, communication via email is being rapidly embraced by numerous institutions, organizations, companies, and governments. Email is being used increasingly for official outgoing and incoming correspondence (with citizens, business partners, patients, and clients). Consequently, the risks are increasing significantly. Consequently, (legal) requirements are also being imposed on organizations, institutions, and governments to an increasing extent.

Other

Participation in the share capital

The SaaS solutions are live and proving themselves with paying (large) clients in sectors including healthcare, manufacturing, education, government, infrastructure, and industry. The company is seeking co-investors to finance further growth. Participation in equity capital, as well as other forms of financing, are open for discussion. Participation is possible starting from 200,000 euros.