

Profile number

104824

SaaS Fintech company (2022 revenue 4M Euro) seeks active investor for further European rollout

Located in

Netherlands

Personal data

Sector

IT service

Type of company

Website

Legal entity:

Limited Company

Type of transaction

To be determined

Life phase enterprise

Growing

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

€ 2.500.000 - € 5.000.000

Asking price

€ 250.000 - € 1.000.000

Earnings before taxes

Confidential

Company history/background

Total solution

The company in question successfully operates a total SaaS solution (including reservations, ticketing, pick-up and delivery, payment, marketing, and loyalty programs).

Big data, SaaS services, including hardware

The company focuses its solutions on the following sectors, among others:

- hospitality (hotels, restaurants, bars, pop-up restaurants)
- retail (food and non-food)
- food delivery
- events, sports & leisure
- consumer lifestyle

Unique selling points

Revenue

The company generates growing revenue with its total solution through commissions, transaction fees, subscriptions, and hardware deliveries.

Other

Participation by an active investor

The company operates based on self-developed, proven technology and generates substantial sales. The activities are scalable and profitable. The ambition is to expand further in Europe. The company is active in multiple countries. The capital sought will primarily be used to expand commercial capacity. The capital requirement amounts to 750,000 euros. Participation in the share capital is possible starting from 250,000 euros.