

Profile number

104549

Wholesale trade in fruits and vegetables

Located in

Multiple regions possible

Personal data

Sector

- Agriculture
- Wholesale

Type of company

- Vegetable and fruit processing
- Wholesale food(s)

Legal entity:

-
- Other
- Limited Company

Type of transaction

Shares

Life phase enterprise

- Starting
- Growing
- Full-grown

Employees in FTE

0 - > 50

Type of buyer:

Strategic acquisition

Financial information

Turnover last financial year

€ 5.000.000 - € 10.000.000

Asking price

€ 0 - € 10.000.000

Earnings before taxes

€ 500.000 - € 2.500.000

Company history/background

The company sought is active in the B2B fruit and vegetable market in the Westland region and the Southern Netherlands. The company has a financially sound track record with development potential.

The buyer is an experienced Commercial Director with years of international work experience in the fruit and vegetable sector. He is the Managing Director and Owner of an internationally operating fruit and vegetable company with a strong proprietary brand and a turnover of several million euros. He has built a strong national and international network. The owner is a visionary characterized by a strong commercial spirit and a focus on the quality of products and services. He possesses great empathy, is a connector, and is inquisitive. He is a motivator for his team and, through perseverance, solid depth, and an eye for detail, can take a company to the next level thanks to his drive to make a difference.

Unique selling points

The buyer wishes to expand operations through a Buy and Build strategy. The buyer can take the acquired company to a higher level through vision and commercial clout. Company activities:

- International trade in fruits and vegetables, exotic fruits, and products transported under refrigeration and temperature control.
- The company has a strong and distinctive market position due to its product or service.
- Business activities offer a strong commercial challenge, focus on (international) growth

Other

- The intended transaction will preferably take place through the acquisition of (a majority of) the shares.
- The buyer has sufficient own funds to contribute.