

Profile number

103441

Fast-growing cleaning company seeks growth partner

Located in

Netherlands

Personal data

Sector

Service industry

Type of company

Cleaning services

Legal entity:

Limited Company

Type of transaction

To be determined

Life phase enterprise

Growing

Employees in FTE

10 - 25

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

Confidential

Asking price

€ 250.000 - € 500.000

Earnings before taxes

Confidential

Company history/background

Cleaning, specialist cleaning and emergencies

The company recognizes the opportunities and has the ambition, with solid underlying planning, to develop at a rapid pace into a player performing specialized cleaning services throughout the Netherlands.

New owner / investor

The company recently acquired a new owner who has started investing in equipment and hiring new employees. The result (in a month and a half) is a doubling of turnover and a good return. Currently, some requests cannot be handled due to a lack of equipment and staff. With sufficient capital, these opportunities can be converted into new orders in the short term.

Unique selling points

Good employership

The new owner believes in good employership, including training and retaining skilled employees. For this reason, employees are offered a better salary than is generally customary in this sector.

Other

Collaboration with a financial partner

The capital requirement in this phase amounts to 300,000 euros. To this end, the company is seeking a partnership with a financial partner who will remain involved in realizing the rapid growth over the coming years.