

**Profile number**

103323

**Leading manufacturer of infrared heaters for different sectors****Located in**

The Netherlands

**General information****Sector**

Engineering

**Type of company**

Other

**Legal entity:**

Private limited company

**Type of transaction**

Shares

**Life phase enterprise**

Growing

**Employees in FTE**

25 - 50

**Type of buyer:**

- MBI candidate
- Strategic acquisition
- Investor

**Financial information****Turnover last financial year**

&gt; 5.000.000

**Asking price**

To be agreed

**Earnings before taxes**

€ 500.000 - € 1.000.000

**Company history/background**

The Company is an internationally operating manufacturer of infrared heaters used mainly in the agricultural (poultry), industrial and outdoor sector. The company has two production facilities in Europe and offers one of the largest variety of infrared heaters in its product assortment. The company sells its products in more than 100 countries and has a vast dealer network in more than 80 countries. The Company employs between 25 - 45 FTE. Besides the production activities the Company is also a trading company for poultry house systems.

The turnover is approximately €5M and a normalized EBITDA of €650K. The Company offers many growth opportunities and has a solid business plan to achieve this growth. The year 2021 is gearing up to be the most profitable year in the Company's history with an EBITDA of nearly €800K.

Key investment opportunities:

- Excellent market position and brand name
- High product quality and service level
- Extensive network
- Scalable production process
- Future growth potential.

The Company is looking for a financial or strategic partner to exploit the many existing opportunities and accelerate the growth.