

Profile number

68381

No-code software platform seeks new minority shareholder

Located in

Netherlands

Personal data

Sector

IT service

Type of company

Software development

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

10 - 25

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

€ 2.500.000 - € 5.000.000

Asking price

To be agreed

Earnings before taxes

Confidential

Company history/background

No code software platform

The company offers a no-code software platform for processing invoices, documents, and email, and for automating CRM and other project-related processes.

Consolidate applications into a single application at lightning speed

The company focuses on businesses with more than 20 employees and/or 5,000 invoices/documents, or a very specific niche need for which there is no standard solution. The company is also aimed at partners who want to create solutions for their customers.

Unique selling points

Revenue forecast for 2019 is 3.5 million euros.

Growth is achieved through a solid foundation with existing customers, by continuously strengthening the partner network, and by standardizing solutions. A substantial portion of the revenue is recurring.

The focus areas are:

- invoice processing
- purchase to pay solutions
- DMS, CRM and workflow solutions
- solutions regarding GDPR (privacy legislation), transition to the cloud, and sharing files outside an organization.

Other

New minority shareholder wanted

A current minority shareholder has indicated a desire to exit to focus on other activities. Consequently, the company has mandated DNA to seek a new minority shareholder.